

SPEAKER REMARKS

2015 ANNUAL REPORT PRESENTATION 1/26/16 –

Mr. Campbell: Good morning chair and commissioners. I'm Mark Campbell, i'm the County Chief Financial Officer. I'm here with Brian Smith, the County's Purchasing Manager to present the 2015 Annual Purchasing Report. The publication of the Annual Report is a requirement of the Public Contracts Review Board and the Administrative Rules, but it is also much more than a simple bureaucratic exercise. This report highlights the work that's done internally to support services and organizations in the community through the purchase of goods and services. To put it succinctly, how we buy and what we buy matters. This report provides benchmark data and baseline data over a three-year period from 2013 - 2015. It highlights the efforts of the Purchasing staff, all dedicated professionals who work to make improvements in our overall contracting processes, our sustainability efforts and creating opportunities for minority women and emerging small businesses. Purchasing is an important aspect of the County's economic development activity. It is integral to and touches nearly all of the County's daily functions. In FY 2015, Purchasing facilitated the procurement of over \$500 million in goods and services and executed over 1,100 contracts and contract amendments. I am very proud of the Purchasing staff. They're an outstanding group of professionals who provide some of the highest quality services of any public agency in the nation. We also have with some of our external partners that are featured in the report; Brian Smith, our Purchasing Manager, will provide more information as well as introduce our guests.

Mr. Smith: Thank you, Mark. Chair and Commissioners, thank you very much for your time here today. I am Brian Smith, the County's Purchasing Manager. The report you have in front of you and projected on the screen highlights the work that's done internally to support Purchasing's internal clients who provide the services which are critical to the county's achievement of its mission. Looking at the page 4's Year in Review, it also tells the story of supporting local economic development as well as our support of organizations throughout the community through the purchase of goods and services. As Mark said, what we buy and how we buy it matters. Last year, approximately \$500 million of the County's one and a half billion dollars budget was subject to the County's purchasing rules. That's a significant influence. And while we continue to be a partner on the high-profile projects, the daily work that's done by purchasing staff is really critical to both the smooth functioning of the county across every department and ultimately in fulfilling our mission. So in addition to the information contained in the report, I wanted to paint for you a little picture of the daily work in Central Purchasing we do to support the County. Last year, purchasing processed 1154 contracts and amendments. We also processed over 1115 purchase orders. We

conducted a total of 87 formal procurements, the most in our history. These are our formal processes, our bids and RFPs, that value over \$150,000. We also reviewed for compliance with the county rules more than 124 procurements between 10,000 and \$150,000. We have team members who serve on various boards and committees throughout the local region who make an impact. We were recognized by several of our community organizations and partners for our leadership and work in ensuring opportunities for minority-owned, women-owned and emerging small businesses. We were also recognized as leaders in developing innovative procurement processes to increase efficiency and results. And those are just a few examples of the work done by the Purchasing staff, but I would like to take a moment to publicly recognize the dedicated professionals who work daily to make it all happen and provide outstanding value for the County's taxpayers. I've asked them to come, if you could all please stand; this is our Central Purchasing group and they do an outstanding job every day. This is a group of dedicated professionals, committed to outstanding customer service as well as transparency in the work that we do. We continue to publish our performance metrics on the intranet on Commons, so that we could share with everyone how well our purchasing system was performing and we will continue to build on this in the coming year. I also would like to recognize some of our partners that were instrumental in the accomplishments of last year. We have with us today:

- Jonath Colon, Business Development Coordinator at the Hispanic Metropolitan Chamber of Commerce
- Charissa Rotramel, current Chair of the Business Diversity Institute, Inc. (BDI)
- Eric Ufer, Owner of Pest Solutions, a state certified firm
- Charlene Mashia, owner of The Tax Techs, a state certified firm and selected by the County to attend the Minority Business Executive Program at the University of Washington Foster School of Business
- Pat Daniels, Executive Director of Constructing Hope
- Leigh McIlvaine, representing Oregon Tradeswomen Incorporated
- Nicole Menchaca and Shannon McQueeney, Turner Construction's School of Construction
- Mike Baker, David Evans & Associates – Owners Representative for the Sellwood Bridge Project

This is a sample of the organizations, businesses and stakeholders we work with each year to impact our community through our business practices.

Once approved, we will publish this annual report on our public page to provide information to our citizens the value public procurement is achieving for them. How we buy matters and purchasing is a key factor in strengthening the community by building a stronger contracting marketplace. We will continue our efforts to provide high quality service to our departments and our citizens alike.

#